

The Bank of Punjab
I.T. Division
Pre Qualification of Hardware / Software Vendors

Company Name:

Skills Matrix

S.NO	Description	Points	Formula	Company Factor
1	Hardware Category		PCs, Servers, Printers, Scanners, Barcode Readers, Laptops, ATMs, UPS, Networking, Bio Metric Devices & Other Accessories	
2	Software Category		Microsoft, Oracle, Antivirus, Core Banking, Consumer Banking, Loan Origination, Security Software, Network Monitoring, Treasury, Data Warehouse, Delivery Channels, Mobile Banking, Risk Management, Call Center, etc.	
3	Support Team			
	i Manager Support (Experience)	15	05 points for 01 -- 05 years 10 points for 06 – 10 years 15 points for 11 – 15 years	
	ii Support Team Strength	25	01 -- 25 05 Points 26 -- 50 10 Points 51 -- 100 15 Points 100 – 200 20 Points Above 200 25 Points	
4	Company Experience			
	i Local	10	10 Points	
	ii National	15	15 Points	
	iii Multi National	20	20 Points	
	iv Govt./ Military	20	20 Points	
5	Team Certification	10	10 Points for each certification	
6	Brand of Product		Brand Names	
7	Office In Lahore	50	Compulsory For Pre Qualification	
8	Presence in other Cities	2 (Points for each City)	Offices in Major cities like Karachi, Islamabad, Peshawar, Multan, Faisalabad, Gujranwala	
9	Support in other Cities	5 (Points for each City)	Support in Major cities like Karachi, Islamabad, Peshawar, Multan, Faisalabad, Gujranwala	
10	Industry Certification	10	10 Points	
11	Level of Partnership with Principal	10	Platinum, Gold, Silver, Reseller, Preferred Partner, Distributor	