

## CAREER OPPORTUNITIES IN BANKING

The Bank of Punjab is one of the fastest growing Banks in Pakistan with its profound existence of over 35 years. It operates through a network of **900+** branches across the country. The Bank has established a strong foundation while offering premium banking services with major focus on unsurpassed value-added services for its customers through advanced solutions.

In line with the Bank's progression strategy, we invite applications from experienced, dedicated and performance-driven professionals for the following position(s) in our **FI & Correspondent Banking Division (Investment, International & Institutional Group)**. The following job profiles offer excellent opportunity for the candidates desirous of building a long-term career in a dynamic organization:

| Position                                                                                                                                                                                                                                                              | Job Summary / Major Responsibilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Eligibility Criteria                                                                                                                                                                                                                                                                                                                                                            |
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| <b>Relationship Manager-Non-Banking Financial Institution- (NBFI)</b><br><br><b>FI &amp; Correspondent Banking Division (Investment, International &amp; Institutional Group)</b><br><br><b>Grade: (Band 9 - 8)</b><br><b>Position: 01</b><br><b>Location: Lahore</b> | <ul style="list-style-type: none"> <li>Analyze credit proposals by evaluating financials of the company, understanding repayment capability, security adequacy and industry position. Conducts detailed financial analysis of the obligor.</li> <li>Ensures credit facilities are properly structured and no violation of internal or external (SBP) regulations/policies.</li> <li>Regular calling on existing clients to ensure smooth operations of availed services and pitching of new transactions.</li> <li>Identification and solicitation of new NBFC Clients with retention of existing. The role requires extensive marketing and credit management efforts.</li> <li>Prepares detailed notes and in-depth analysis of recommendation.</li> <li>Conducts external environment analysis to understand its impact on credit portfolio.</li> <li>Gathers data to ensure availability of all information needed for effective credit decisions.</li> <li>Supports business unit in making correct decision for approval of facilities</li> <li>Perform day to day tasks in processing of credit applications and their renewals, repayments, risk assessment analysis, NOCs, and other such activities which are essential for maintaining good portfolio.</li> <li>Liaison with internal stakeholders including branch banking, CAD, Risk Management (RMG), legal, and any other business units that require engagement in on-boarding, operations, maintenance of relationships and disbursement of facilities.</li> <li>Monitor and screen client relationships, sponsorships, directors and act as first line of defense to ensure that the on-boarding and on-going operations of insurance and investment clients are in compliance with bank's AML/KYC/CPF policy as well as accounts compliance regulations of The State Bank of Pakistan.</li> </ul> | <p><b>Qualification:</b><br/>Minimum Master's or equivalent degree from HEC recognized local/ foreign university.<br/>Preference will be given to candidates having passed CFA Level I or higher will be preferred.</p> <p><b>Age:</b> Up to 55 Years as of <b>October 12, 2026.</b></p> <p><b>Experience:</b> Minimum 04 years of relevant Banking experience is required.</p> |

### Important Note:

- Only shortlisted candidates shall be called for interview. No TA/DA will be admissible.
- The Bank of Punjab reserves the right to accept or reject any application(s) without assigning any reason(s) thereof.
- The Bank is an equal opportunity employer. Females, Minorities, Differently Abled Persons (DAPs) and Transgender are encouraged to apply.
- The above position(s) carry market based competitive remuneration.

Individuals fulfilling the above-mentioned criteria are encouraged to apply online through BOP career portal

<http://www.bop.com.pk/available-jobs> latest by **October 12, 2026.**

BOP Phone Banking: 111-267-200

[www.bop.com.pk](http://www.bop.com.pk)

