

CAREER OPPORTUNITIES IN BANKING

The Bank of Punjab is one of the fastest growing Banks in Pakistan with its profound existence of 35+ years. It operates through a network of 900+ branches. The Bank has established a strong foundation while offering premium banking services with major focus on unsurpassed value added services for its customers through advanced solutions.

In line with the Bank's progression strategy, we invite applications from experienced, dedicated and performance-driven professionals for the following position(s) in our **Employee Banking & Cash Management Sales Division (Consumer Banking Group)**. The following job profile offers excellent opportunity for the right candidates desirous of building a long term career in a dynamic organization:

Position	Job Summary / Major Responsibilities	Eligibility Criteria
Regional Sales Manager-EB & CM Grade: Band-7 to Band-6 Location: Faisalabad	- Coordination with business verticals for generation of leads for Employee banking & Cash management services. - Visit client for business development of Cash Management for retail (conventional & Islamic), SME and Commercial clients and solicit Employee Banking relationship from entire business verticals of the Bank including Corporate, Commercial, SME, Retail (Conventional / Islamic) and PSDD. - Add new clients, enhance pipeline processes, and improve cross-sell and effective tail management to achieve greater productivity and market share. - To assess client need and recommend appropriate account services and strategize to drive client acquisition. - To ensure seamless onboarding of clients in coordination with business verticals ensuring delivery of highest customer satisfaction levels. - Monitor the performance of client portfolio and prepare periodic report for corrective actions - Active management of the entire client relationship to ensure customer retention and satisfaction. - Formulate solution structure for clients based on their needs and encompassing BOP products suite. - Arrange pricing and procedural structuring of the deals and approval of the same from Head Employee Banking & Cash Management. - Assist Product Development team with new product opportunities based on market feedback. - Ensure timely execution of SLA's with clients. - Cross Selling of Consumer Products, Credit Cards, and other banking products. - Ensure all activities are in line with SBP Prudential, Bank SOP's & other regulations	Qualification: Minimum Bachelor's Degree from a HEC recognized Local/ Foreign University. Preference will be given to Master Degree holders. Experience: Minimum 7 years of banking/Non-Banking experience. Preference will be given to candidates having relevant experience. Age: Up to 55 years as on date of application.

Important Note:

- Only shortlisted candidates shall be called for interviews. No TA/DA will be admissible.
- The Bank of Punjab reserves the right to accept or reject any application(s) without assigning any reason(s) thereof.
- The Bank is an equal opportunity employer. Females, Minorities, Differently Abled Persons (DAP) and Transgender are encouraged to apply.
- The above position(s) carry market based competitive remuneration.

Individuals fulfilling the above-mentioned criteria are encouraged to apply online through BOP career portal <https://www.bop.com.pk/available-jobs> latest by **October 27, 2026**.

BOP Phone Banking: 111-267-200

